















# POST SHOW REPORT

18TH & 19TH FEBRUARY 2025

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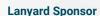
















































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Redefining the Indian Electronics Supply Chain....

18<sup>th</sup> & 19<sup>th</sup> February 2025 Chennai Trade Centre, Chennai TN

## POST SHOW REPORT

#### **Leading Brands on Board at**

#### 14th Source India - Electronics Supply Chain

18th & 19th February 2025



### WELCOME MESSAGE



**Dr. Sasikumar Gendham** President, ELCINA

The 14th Edition of Source India – Electronics Supply Chain 2025 has been a landmark event, bringing together key stakeholders to advance India's electronics ecosystem. This platform has once again proven its significance in fostering collaboration, driving innovation, and strengthening our domestic value chain.

As India's electronics industry aims to achieve an ambitious USD 500 billion target by 2030, platforms like Source India play a vital role in accelerating this journey. Tamilnadu has demonstrated excellence in establishing a robust manufacturing ecosystem, and the ESDM sector is a shining example of its potential, with a vision to scale up to USD 100 billion.

Importantly, Source India 2025 has emerged as a key enabler in India's quest for higher value addition in electronics manufacturing. By facilitating deeper domestic capabilities and strengthening backward linkages, the platform contributes meaningfully to building a self-reliant and globally competitive value chain.

We extend our heartfelt gratitude to all participants, exhibitors, and government stakeholders who made Source India 2025 a grand success. With over 3,000 B2B meetings, 150+ exhibitors, and an engaging conference on supply chain development, this edition has reinforced its role as a catalyst for India's electronics growth.

We look forward to building on this momentum and working together to position India as a global hub for electronics manufacturing.



#### **Event at a Glance**

Source India - Electronics Supply Chain", initiated in 2009, is a business development platform to strengthen local sourcing and value addition in the ESDM sector.

# Source India 2025 'Growth in Numbers'

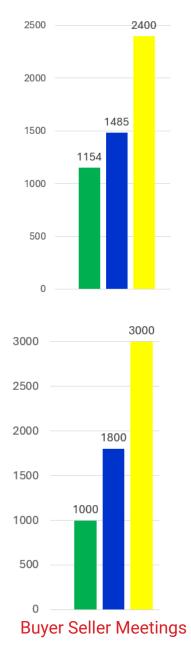
#### **Event comprised of:**

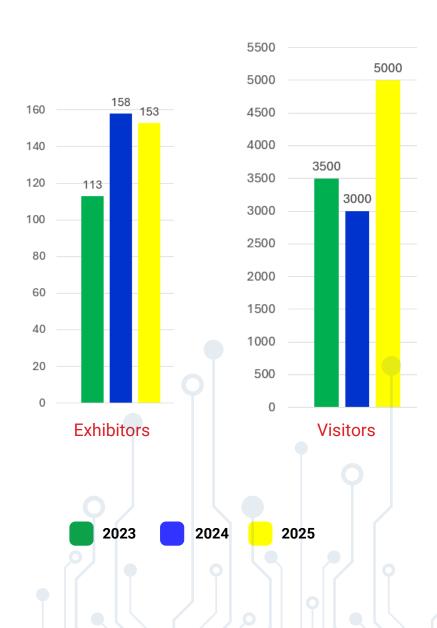
**Exhibition showcasing Electronics & Tech** 

**B2B Opportunities and Interactive Sessions** 

Two Days Conference

#### Net Space (Exhibition Area)







Mr. Rajoo Goel Secretary General, ELCINA

The 14th edition of Source India 2025 has been a milestone by way of growth in participation of industry leaders, policymakers, and stakeholders to drive the future of India's Electronics System Design & Manufacturing (ESDM) sector. The exhibition grew significantly from 1500 to 2400 sqm net area with a gross for all forums exceeding by 7000 sqm. Industry delegates and visitors increased by 60% from 3000 to

5000+ demonstrating tremendous interest and energy on the industry.

The event received a highly positive response enabling strategic collaborations, investment discussions, and technology showcases, reinforcing India's growing role in the global electronics value chain. Key sessions highlighted India's strengths in manufacturing, component ecosystem development, semiconductor ambitions, and startup-driven innovation.

We extend our heartfelt gratitude to all our partners, exhibitors, speakers, and delegates who contributed to the success of Source India 2025.

We look forward to building on the momentum created at Source India 2025 and continuing the dialogue to foster growth, investment, and sustainability in the industry.

Thank you for being part of this journey!



The 14th edition of Source India was a resounding success, strengthening the Indian electronics manufacturing ecosystem. Key takeaways included strategic partnerships, policy insights, and actionable strategies for fostering growth.

ELCINA extends gratitude to all participants, partners, and sponsors for their valuable contributions.



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# Conference Theme: "Enhancing India's Electronics Supply Chain"

DAY 1: 18TH FEB 2025

#### India's Electronics Manufacturing Ecosystem Gets a Major Boost at Source India 2025

The 14th edition of Source India 2025 witnessed a dynamic opening session that set the tone for robust discussions on expanding India's supply chain and reinforcing the nation's electronics manufacturing capabilities. The inaugural session brought together top industry leaders, government officials, and global stakeholders who explored strategies to foster domestic manufacturing, reduce import dependency, and drive self-reliance across key sectors, including consumer electronics, telecom, defence, and industrial automation.

# INAUGURAL SESSION: LAYING THE FOUNDATION FOR GROWTH



Source India Exhibition 2025 was inaugurated by our Chief Guest **Dr. TRB Rajaa, Hon'ble Industry Minister, Govt. of Tamilnadu** 

**Dr. TRB Rajaa, Hon'ble Industry Minister, Govt. of Tamilnadu**, inaugurated the show and shared his vision to transform the state into a global hub for electronics manufacturing. Announcing forthcoming investments in electronics parks and initiatives to upskill local talent, he outlined a comprehensive strategy to boost exports of electronic components, aligning with India's ambitious target of a \$300 billion electronics manufacturing market by 2026.



#### Mr. Arun Roy, IAS

Secretary, Industries, Govt. of Tamilnadu

his address, Mr. Roy reiterated Tamilnadu's commitment to fostering an attractive investment climate. He detailed Tamilnadu's robust electronics manufacturing clusters in cities like Chennai, Sriperumbudur, and Hosur, and highlighted government efforts to attract FDI in semiconductors and advanced components. His remarks underscored Tamilnadu's strategic positioning as an ideal host for Source India 2025, aiming to further cement its status as a national leader in electronics and semiconductor investments.



#### Mr. Sushil Pal

Joint Secretary, MeitY

Representing the Government of India, Mr. Pal, outlined the nation's strategic roadmap. He credited policies such as the PLI and SPECS for reducing import dependencies in critical sectors such as telecom and automotive electronics, and emphasized the importance of enhancing local R&D capabilities to build a self-reliant semiconductor and PCB ecosystem. He laid special emphasis on skill development and innovation for development of new technologies, products and enhancing competitiveness.



#### Lt Gen Karanbir Singh Brar, PVSM, AVSM, GOC, Dakshin Bharat

Gen Brar highlighted the national security imperatives tied to domestic electronics manufacturing. Stressing the importance of indigenous production for defence electronics, he called on industry stakeholders to collaborate with research institutions and defence PSUs to develop specialized, defence-grade components. The defence sector, he noted, presents substantial opportunities under the Make in India – Defence initiative, especially in areas like radar systems and secure communications.



Dr. Sasikumar Gendham

President, ELCINA

The event opened with a spirited welcome address by Dr. Sasikumar Gendham, President of ELCINA, who underscored the critical need for strengthening India's component ecosystem. Highlighting collaborative efforts between MSMEs, large enterprises, and global players, Dr. Gendham cited government initiatives like the PLI (Production-Linked Incentive) and SPECS (Scheme for Promotion of Electronics Components and Semiconductors) as instrumental in nurturing a resilient electronics ecosystem. He also praised Tamilnadu's emerging role as a strategic manufacturing hub, thanks to its superior policy frameworks and infrastructure.



Mr. Atul Lall

Past President-ELCINA and MD & VC, Dixon Technologies

Mr. Atul Lall, presented an industry perspective on India's transformation from an import-reliant market to a global manufacturing destination. Emphasizing the need for enhanced design, R&D, and automation, Mr. Lall spoke about the challenges in localizing active and passive component production and the importance of large contract manufacturers in supporting the burgeoning MSME sector. He also emphasized the importance of localising manufacturing of display, video and audio modules to catalyze value addition and component manufacturing.

#### Session 1

#### INDIA'S PRESENT POSITION IN GLOBAL **VALUE CHAIN OF KEY SECTORS**



In the subsequent session chaired by Mr. N Ramachandran, Past President of ELCINA and CMD of MEL Systems & Services, industry experts offered a deep-dive into India's evolving role in the Global Value Chain (GVC) across various electronics segments. Presentations spanned key













- Security Products: Mr. M A Johar of CP Plus highlighted India's progress in manufacturing CCTV cameras and surveillance solutions, while noting that dependency on imported high-end sensors and chips remains a challenge.
- Telecom Equipment: With insights Mr. Kartikeyan P of Nokia Solutions & Networks, discussions centered on the role of the PLI scheme in bolstering network infrastructure manufacturing, yet the reliance imported semiconductors and components was identified as kev bottleneck.
- Automotive Electronics: Mr. Nagendra Hebbar from Bosch Automotive Electronics detailed growth in EV components, power electronics, and ADAS. He stressed that localizing battery management systems and microcontrollers is critical for reducing import reliance.
- Industrial Electronics: Mr. N Sundar of Kone emphasized India's strengths automation equipment and industrial IoT solutions, advocating for increased local sourcing of high-tech components.
- Electronics Manufacturing Services (EMS): Mr. Ashwin Udayashankar from SCHUNK Intec discussed the need for greater productivity gains through automation and Al-driven manufacturing processes.

Experts collectively agreed that while India has made considerable inroads into the global electronics value chain, further investment in semiconductor fabrication, advanced component manufacturing, and local R&D is essential for enhancing the country's competitiveness on the world stage.

#### Session 2

# SUPPORTING POLICIES & ECO-SYSTEM FOR ELECTRONICS MANUFACTURING

A dedicated session on policy support and ecosystem development underscored the interdependence between government initiatives and the growth of India's Electronics System Design and Manufacturing (ESDM) sector. Speakers highlighted how cohesive policy frameworks, robust infrastructure, and technological advancements are critical for fostering a competitive electronics manufacturing landscape.



Mr. Hans Raj Verma, Director General at COSIDICI, elaborated on the range of financial and industrial support schemes available for MSMEs and larger manufacturers, stressing the importance of state and central government collaboration.

In a special address, Mr. Vishal Kumar Dev, IAS and Principal Secretary of the E&IT Department, Government of Odisha, showcased the state's emerging electronics clusters and its proactive investment policies aimed at creating a conducive environment for ESDM growth.





Addressing Infrastructure for Efficient Manufacturing, **Mr. Vineet Sekhsaria of Prologis** discussed the pivotal role of modern industrial parks, warehousing, and logistics hubs in boosting manufacturing productivity.

In parallel, **Mr. L N Suresh of QodeNext** addressed the importance of leveraging AI and digital tools to improve supply chain visibility and reduce disruptions in EMS operations.





Rounding off the session, **Mr. Vaibhav Gupta of HSBC** emphasized the criticality of financial support mechanisms, noting that global banking solutions and tailored financial services can significantly enhance trade and exports, thereby contributing to a robust and resilient electronics manufacturing ecosystem.

# LOOKING AHEAD

# RINT FOR SELF-RELIANCE AND LEADERSHIP

BA

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The discussions at Source India 2025 reinforced a clear message: India stands at a pivotal juncture in its journey to become a global electronics manufacturing powerhouse. With Tamilnadu leading the charge as an investment-friendly hub, backed by progressive state policies and strategic infrastructure investments, the nation is poised to make substantial strides in reducing its dependency on imports and strengthening its role in global value chains.

#### Key takeaways from the sessions include:

- **Enhanced Collaboration**: Bridging gaps in the supply chain requires deeper collaborations between MSMEs, global players, and research institutions.
- Focused Investment in R&D: Localizing advanced manufacturing capabilities, especially in semiconductors and high-value components, is crucial.
- Robust Policy Support: Government initiatives like PLI and SPECS, alongside state-led efforts, are vital in creating a conducive ecosystem for sustainable growth.
- Defence and Strategic Electronics: Domestic production in defence electronics not only fortifies national security but also opens new avenues for technological innovation.
- Supply Chain Innovations: Embracing digital transformation and modern logistics solutions can drive significant efficiency gains in manufacturing processes.

As industry leaders, policymakers, and global investors look toward the future, Source India 2025 has clearly set the stage for a redefined and resilient electronics manufacturing landscape in India—a landscape where collaboration, innovation, and strategic planning converge to position the country as a preferred destination for global electronics manufacturing and supply chain development.



## A New Era for Indian Electronics Manufacturing

Day 1 of the conference provided a comprehensive snapshot, the discussions at Source India 2025 made it clear that India is at a turning point. With strong policy support, increasing private sector investment, and rising global demand for diversified supply chains, the country is well-positioned to become a global hub for electronics manufacturing.

Industry leaders emphasized the importance of **continuing government-industry collaboration** to address **policy gaps, infrastructure challenges, and skill development needs**. By leveraging its strengths in engineering, manufacturing, and technology innovation, **India can significantly reduce its dependence on imports and build a resilient, self-sufficient electronics ecosystem**.

As the event progresses, stakeholders will engage in further discussions on **investment strategies**, **trade policies**, **and emerging technologies**, shaping the future of India's electronics industry.

With an ambitious vision and strong momentum, Source India 2025 has set the stage for India's **electronics manufacturing revolution**—one that promises to create jobs, boost exports, and drive the nation's journey toward technological self-reliance.



#### **DAY 2: 19TH FEB 2025**

#### **GUEST OF HONOUR**

# DR. PALANIVEL THIAGARAJAN, HON'BLE MINISTER OF INFORMATION TECHNOLOGY & DIGITAL SERVICES, TAMILNADU

Dr. Palanivel Thiagarajan, Hon'ble Minister of Information Technology and Digital Services of Tamilnadu, emphasized the significance of the electronics sector in India's growth. He expressed his delight at representing the Tamilnadu government at the Source India 2025.



Dr. Thiagarajan highlighted that India must become self-reliant and stay at the forefront of cutting-edge technology to enhance its global competitiveness. He stressed the critical role of component manufacturers in achieving national ambitions and ensuring a strong supply chain. "We need to make India an electronics exporting country. If we become a net exporting country, that in itself will become our political strength," he stated.

He further underscored Tamilnadu's commitment to fostering innovation and digital transformation by enhancing infrastructure, supporting R&D, and empowering local talent. He reiterated the importance of industry-government collaboration in accelerating growth and securing India's position as a global leader in electronics manufacturing.

Dr. Palanivel Thiagarajan's address resonated with industry leaders and stakeholders, setting an inspiring tone for Source India 2025 and reaffirming Tamilnadu's leadership in the digital revolution.

#### Pioneering a Self-Reliant Electronics Ecosystem in India

The second day of the 14th edition of Source India 2025, delved into India's evolving electronics landscape, with sessions that dissected the country's component ecosystem, its semiconductor and special materials industries, and the burgeoning role of startups in driving innovation. Industry leaders, government officials, and experts from across the nation gathered to address the challenges, opportunities, and strategic imperatives necessary for building a self-reliant Electronics System Design and Manufacturing (ESDM) ecosystem.

#### Session 1

## COMPONENTS ECO-SYSTEM: SEGMENT WISE STATUS, POTENTIAL AND CHALLENGES

#### Breaking Down Barriers to Self-Reliance

The day opened with an incisive session on "Components Eco-System – Segment-wise Status, Potential, and Challenges," chaired by **Mr. Sanjiv Narayan, Co-Founder of Syrma SGS Technology Limited**. The discussion featured insights from representatives of leading companies such as MacDermid Alpha Electronics Solutions, Sanmina India, Sancraft Industries, and Micropack Pvt. Ltd., who offered a granular view of India's current status in raw materials, EMS supply chains, electromechanical components, and PCB manufacturing.





MR. RICHARD PUTHOTA

MACDERMID ALPHA
ELECTRONICS SOLUTIONS

#### **Raw Materials:**

Mr. Richard Puthota of MacDermid Alpha Electronics Solutions painted a picture of a sector heavily reliant on imports for key inputs like PCB laminates, high-purity copper, and specialty chemicals. He highlighted the twin challenges of insufficient local refining capacity and environmental compliance regulations that dampen domestic production. However, he also noted significant opportunities – with investments in advanced material science and government backing potentially kickstarting localized refining units.



MR. ELAN CHELIAN SANMINA INDIA

#### **Components Supply Chain for EMS:**

Focusing on the EMS sector, Mr. Elan Chelian from Sanmina India outlined how persistent supply chain inefficiencies and high dependency on imported semiconductors and high-value chips are stalling growth. The session underscored the pressing need for local production capabilities and digital solutions to improve supply chain visibility and resilience. Proposals included the introduction of PLI-like incentives tailored for active components and stronger R&D collaborations with global partners.

#### **Electromechanical Components:**

Mr. Amit Gupta of Sancraft Industries acknowledged that while India boasts strong manufacturing capabilities in connectors, relays, and cable assemblies, it remains dependent on imports for precision-engineered parts critical to aerospace and defence.



MR. AMIT GUPTA
SANCRAFT INDUSTRIES



MR. PRADEEP MENON MICROPACK PVT. LTD

#### **PCB Manufacturing:**

Mr. Pradeep Menon from Micropack Pvt. Ltd. discussed the PCB manufacturing landscape, noting robust growth in domestic production of single- and multi-layer PCBs. Yet, high-end substrates and advanced HDI PCBs continue to be sourced internationally. Experts collectively called for policy reforms such as adjusting import duties and enhancing local production incentives to reverse these trends.

Key challenges identified during the session included a heavy reliance on imports for nearly 65-70% of critical components, the detrimental effects of zero import duties on local competitiveness, and gaps in skills and R&D. In response, the panel recommended a strategic focus on developing local supply chains, incentivizing automation, and forging public-private partnerships that could help India evolve into a global leader in electronic component manufacturing.



# ADDRESS BY MR. IVAN POKROVSKY, EXECUTIVE DIRECTOR, ELECTRONICS DEVELOPERS AND MANUFACTURERS ASSOCIATION (EDMA), RUSSIA

Mr. Ivan Pokrovsky, Executive Director of EDMA, Russia, outlined key opportunities for strengthening collaboration between Russian and Indian electronics manufacturers. He emphasized the complementary strengths of both nations and proposed strategic initiatives for mutual growth.



- Market Expansion R&D: Leveraging India's growing electronics sector and Russia's expertise in highprecision electronics, he highlighted opportunities for joint R&D in semiconductors, electronic materials, and smart devices.
- Supply Chain & Investment: Addressing global supply chain challenges, he called for integrated frameworks, shared best practices, and aligned investment policies to facilitate seamless crossborder collaboration.
- Industry-Academia & Future Roadmap: He advocated for partnerships between industry and academia to drive innovation and skill development. Proposing bilateral working groups, pilot projects, and joint events, he outlined a roadmap for deeper cooperation.

Mr. Pokrovsky's vision set the stage for a stronger partnership, reinforcing Russia and India's role as key players in the global electronics industry.

#### Session 2

# SEMICONDUCTORS & SPECIAL MATERIALS: POTENTIAL AND CHALLENGES

#### Charting a Course to Global Leadership

The subsequent session, "Semiconductors & Special Materials – Potential and Challenges," chaired by **Dr. Ravi Bhatkal, MD of MacDermid Alpha,** explored the rapid yet challenging journey of India's semiconductor industry. Speakers from Kaynes Semicon, Applied Materials, Sahasra Semiconductors, and Suchi Semicon provided a comprehensive overview of the sector's current state and mapped out the road ahead.

#### Semiconductor Manufacturing Landscape:

Mr. Sharat Kaul of Kaynes Semicon acknowledged the government's aggressive push through initiatives like the Semicon India Program and PLI for chips and display fabs. Despite these efforts, the session made clear that the capital-intensive nature of setting up semiconductor fabs—often exceeding \$5 billion—remains a critical barrier. Additionally, India's nascent ecosystem for semiconductor design, fabrication, and packaging continues to be heavily reliant on imported materials and equipment.

#### Advanced Materials and OSAT Growth:

Mr. Vikas Dabeer from Applied Materials highlighted India's near-total dependency on imports for high-purity materials such as epitaxial wafers, photoresists, and wet chemicals vital for chip production

Meanwhile, **Mr. Varun Manwani of Sahasra Semiconductors** emphasized India's emerging role in the chip assembly, testing, and packaging (ATMP/OSAT) arena, yet pointed out the acute shortage of skilled talent and the lack of an integrated domestic ecosystem. Furthermore, **Mr. Ashok Mehta from Suchi Semicon** noted that while global trends are shifting towards wide bandgap materials like GaN and SiC, India is still far behind in domestic production, thereby missing out on significant technological advantages.

The session concluded that overcoming high capital and technological barriers, building local raw material processing capabilities, and bolstering talent development are essential steps. A collaborative push—combining policy reforms, incentivized R&D, and strategic global partnerships—was deemed vital to foster a robust semiconductor and special materials industry in India.













#### Session 3

# START UPSDRIVING INNOVATION IN THE ESDM DOMAIN



Rounding off Day 2 was a dynamic session focused on startups and their transformative role in the ESDM sector. The session, marked by the presence of Guest of Honour Mr. Darshan V, IAS, MD of KITS, and several influential speakers, showcased how startups are not only innovating but also actively shaping the future of electronics manufacturing in India.



#### Fostering Innovation Through Startups:

Mr. Darshan V led the discussion by highlighting the support mechanisms offered by the Karnataka Innovation & Technology Society (KITS) and various government initiatives that have created a vibrant startup ecosystem. Speakers emphasized that the demand for localized electronics solutions—spanning IoT, Al-driven automation, and automotive electronics—is fueling a new wave of innovation. Startups are making significant strides in semiconductors, embedded systems, and PCB design by developing cost-effective, high-performance components that enhance domestic value addition.



#### Ecosystem Support and Challenges:

**Dr. Ravi Bhatkal** and **Ms. Vanitha Venugopal** discussed the pivotal role of incubators and technology hubs in nurturing hardware startups. These institutions provide not only funding and mentorship but also access to state-of-the-art labs, enabling startups to transition from prototypes to scalable products. However, the challenges remain steep. High capital and R&D costs, coupled with limited access to advanced fabrication and testing facilities, are key hurdles. **Mr. N Ramachandran** of MEL Systems & Services underscored the need for strategic partnerships between startups and established corporations to bridge these gaps and leverage global market opportunities.

Mr. Mahadesa, Director, STPI Chennai, highlighted STPI's pivotal role in fostering the start-up ecosystem across India through the establishment of 22 Centres of Entrepreneurship (CoEs) focused on emerging technologies such as AI, IoT, FinTech, MedTech, and more.

Specifically, for the **ESDM sector**, he referred to the successful establishment of the **Electropreneur Parks in Bhubaneswar and Delhi**, which provide state-of-the-art infrastructure and critical support to nurture deep-tech start-ups. These facilities are equipped to support the development of innovative electronic products including **smartphones**, **smart meters**, **micro ATMs**, **and set-top boxes**.

He emphasized that the initiative is aimed at promoting indigenous innovation and strengthening India's capability to design and manufacture products under the **"Made in India"** initiative.



#### Building a Sustainable Startup Ecosystem:

Participants unanimously agreed on the necessity of a holistic roadmap that includes creating specialized ESDM startup funds, strengthening university-industry collaborations, and developing a national electronics incubation network.

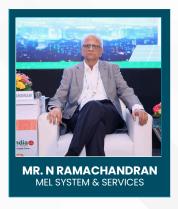
Day 2 of the conference provided a comprehensive snapshot of the strategic imperatives driving India's journey toward self-reliance in electronics. From revamping the components ecosystem and scaling up semiconductor capabilities to fostering disruptive innovations via startups, the discussions underscored a unified vision: a resilient, globally competitive ESDM sector. With industry stakeholders, policymakers, and innovators aligning their efforts, India is poised to transform its electronics manufacturing landscape and secure its place on the global stage.











#### **Start Ups Challenge Session**

Launch of MSH – ELCINA Design & Manufacturing
Start Up Challenge
Presentation of Problem Statements by Sponsoring Corporates &
Selected Start Ups







The MSH – ELCINA Design & Manufacturing Start-Up Challenge was introduced as platform to catalyze innovation, offering startups opportunities to solve real-world problems posed by industry giants. The envisioned ecosystem aims to not only support the growth of hardware innovations but also integrate them into global supply chains, reinforcing India's position as a future hub for electronics design and manufacturing.

#### **VENDOR DEVELOPMENT SESSIONS**

The vendor development session focused on strengthening the vendor ecosystem within India's electronics manufacturing industry. It aims to bring together OEMs, EMS providers, component manufacturers, and policymakers to foster collaboration, enhance supply chain efficiency, and explore new business opportunities.

#### **Key Discussion Points**

Strategies for vendor development and localization

Expectations of large manufacturers from suppliers

Overcoming procurement challenges and supply chain bottlenecks

Opportunities for MSMEs to integrate into the ESDM supply chain

Quality assurance, compliance, and global competitiveness



#### **SESSION SPEAKERS**



#### Mr. Kapil Maini Chief Procurement Officer, Syrma SGS

- Insights into procurement strategies and supplier expectations
- Enhancing vendor capabilities to meet global standards



#### Mr. Anton Arputhanayagam Tata Electronics

- Tata Electronics' approach to supply chain development and localization
- Importance of scalability, innovation, and costeffectiveness in vendor partnerships

#### **Key Takeaways**

Strengthening the vendor ecosystem is crucial for India's self-reliance in electronics manufacturing.

Large manufacturers emphasize quality, cost, and reliability in vendor partnerships.

Collaboration between MSMEs and large enterprises can drive innovation and scalability.

Skill development, technology adoption, and policy support are key enablers for vendor growth.





The Vendor Development Sessions at Source India 2025 are designed to foster collaboration between leading OEMs and potential suppliers, helping to build a robust supply chain ecosystem for India's electronics and manufacturing industry. These sessions will provide valuable insights into procurement strategies, supplier expectations, and opportunities for partnership.

#### SESSION SPEAKERS



#### Mr. Anup Maloo Senior Manager, Titan

- Understanding Titan's procurement process and supplier onboarding
- Opportunities for component manufacturers and service providers
- Focus on precision manufacturing and high-quality sourcing



#### Mr. Anant Jain Sr. Director, Delta Electronics

- Delta's supplier expectations and partnership opportunities
- Key sourcing requirements in power electronics and automation solutions
- Insights into sustainability and innovation-driven procurement strategies

#### **Key Takeaways**

Direct engagement with procurement heads of leading companies

Understanding the supplier qualification process and industry-specific needs

Opportunities for MSMEs, startups, and component manufacturers to enter major supply chains

Exploring collaborations for new product development and localization efforts

#### **Exhibition Snapshots**









































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Electronics Supply Chain

18th -19th February, 2025 🔾 Chennai Trade Centre, Chennai Redefining the Indian Electronics Supply Chain....

# **ENHANCING INDIA'S ELECTRONICS SUPPLY CHAIN CONFERENCE THEME**

# **THANK YOU BUYERS**



#### **Buyer-Seller Meetings**

The Buyer-Seller Meetings took place hrs in the Buyer-Seller Zone (Hall No. 3), facilitating direct interactions between industry stakeholders. The session saw participation from 42 buyers and 3000+ meetings, fostering valuable business engagements, networking opportunities, and potential partnerships to strengthen the electronics manufacturing ecosystem.















#### The Source India Experience:

#### Feedback from the Field

Dr. TRB Rajaa - 2nd

Minister fo 1mo • 🔇

What does \$35 billion in electronics exports from India look like?

What does \$12 billion in exports from just ONE state look like? ...





CP PLUS 25,791 to:: 1mo • 🔇

CP PLUS at the Forefront of India's Electronics Supply Chain Evolution!







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We're thrilled to announce that XYMA Analytics showcased our innovative solutions at the 14th Source India Electronics Supply Chain event, supported by Electronic Industries Association of India-ELCINA!



IT BT Department, Karnataka 24,011 followers 1mo • Edited • ⑤

Karnataka was delighted to be the Associate State Partner for Electronic Industries Association of India-ELCINA Source India 2025, where Mr. Darshan HV, Managing Director, KITS and Director, Department of Electronics, IT, BT and S&T,





1,675 follo

Day 1 at Source India - Electronics Supply Chain, Electronic Industries Association of India-ELCINA #Chennai has begun with a spectacular start! 😂 🕴 ...more





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From Microchips to Megatrends!

Hon'ble Minister for Industries, Investment Promotion & Commerce, Govt.



Day 2 at 14th Edition of Sou Industries Association of India-Visit us at: Hall 2&3 Stall #A13



Our team at MacDermid Alpha Electronics Solutions had the opportunity to attend Electronic Industries Association of India-ELCINA's 14th edition of Source India, and it was truly an enriching experience! 60 ...mo



an incredible experience at the Source India Electronics Supply

CalcuQuote

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Wrapping Up at Source India 2025!

Two days flew by! We had a productive and insightful trip at Source India Electronics Supply Chain. ...more











Source India 2025 @Chennai







With consistent and strong support since 2009 from the Ministry of Industries, Tamil Nadu, Source India has grown into a robust platform that connects businesses across the Electronics

System Design & Manu-

Exports have surged to ap-proximately USD 29 billion in FY 2023-24, contributing to the creation of nearly 2 million jobs within industry. However, India's electronics market still constitutes a limmarket still constitutes a limited 4% share of the global market, valued at USD 4.3 trillion. This is dominated by countries such as China, Taiwan, South Korea, Japan and USA. To become globally competitive, India must localize high-tech component manufacturing, enhance R&D capabilities, and form strategic partnerships with global technology leaders.

#### "சோர்ஸ் டூந்தியாஎலக்பூரானிக்ஸ் சப்ளை செயின்" 2025 கண்காட்சியின் 14-வது பதிப்பில் அமைச்சர் தியாகராஜன் பங்கேற்பு

ென்னை. பிர்றவரி 29, 2025 : இந்தொலில் 29, 2025 : இந்தினாலில் மையாக வளித்து வரும் எலக்டராவிகள் துறைக்கு ஒரு முகிய தனுக்கு நிக்தும் வகையில், சோர்வி இந்தியா வகையில், சோர்வி இந்தியா சிக்கு மழிப்பு சென்னை மாந்தக மையதில் பிராவி 8 ஆம் தெரியாகிய ஆகிய ஆக்கு மையதின் மரும் ஆக்கு மையதில் பிராவி ஆக்கு மாகிய நக்கு ஆக்கு மாகிய நக்கு ஆக்கு மாகிய நக்கு இது மாகிய நக்கு செய்த இந்த மதிப்புமிக்க நிகழ்வு, இந்தியாவின் எலக்ட்ரானிக்ஸ் சப்ளை செயினை முன்னேற்று வதற்கும், இந்த துறையில் நிலையான வளர்ச்சியை

"சோர்ஸ் இந்தியா எலக்ட்ரானிக்ஸ் சப்எை செயின்" 2025 கண்காட்சியின் 14-வது பதிப்பு

ா.

ந்தியாவன்காட்சி
(முதன்மையான தமிழ்நாட்டில்
நென்றண்டால்
நென்றுண்டால்
மற்றும் தெருக்கையான தமிழ்நில முத்திந்த தலகம்
ட்பம் மற்றும்
தெருக்கால் சார்க்க மடம் மற்றும்
சமைகள் துறை சம்...பழனிலேல்
காலகான் துறை சம்...பழனிலேல்
காலராகுன்
பழக்கிறன், உறுகைகில், "ஒரு ஏறிஇரு முற்றும் திருக்கில் மலக்ட்சாவிக்கில்

வியாழக்கிழமை 20.02.2025



#### எலக்டுராவிக்ஸ் சப்ளை செயின் கண்காட்சி

சோர்ஸ் இந்தியா– எலக்ட்ரா னிக்ஸ் சப்ளை செயின் 2025 கண்காட்சியின் 14–வது பதிப்பு சென்னை வர் பதுப்பு விசல்லையி வாத்திக் பையத்தில் தொடங்கியது. எலக்ட்ரானிக்ஸ் இண்டஸ்ட்ரீஸ் அசோசியேஷன் ஆஃப் இந்தியா (ELCINA) ஏற்பாடு இந்தாயா (ட்டபோல்) நர்பாரி செய்த இந்த நிகழ்வு 150–க்கும் மேற்பட்ட கண்காட்சியாளர்கள், தொழில் தலைவர்கள் மற்றும் 3000–4000 பிரதிநிதிகள் மற் றும் பார்வையாளர்களை ஒன்றி றும் பாரவையாளாகளை ஒன்றி ணைக்கிறது. இந்த நிகழ்ச்சி யில் தலைமை விருந்தினராக அமைச்சா டி.ஆர்.பி. ராஜா பங்கேற்றார். ELCINA தலைவர் டாக்டர் சசிகுமார் கெந்தம், டிக்சன் டெக்னாலஜிஸ் நிர்வாக இயக்குநர் அதுல் லால் கலந்து சேரர்ஸ் இந்தியா எலக்ட்ரானிக்ஸ் சப்ளை செயின்" 2025 கண்காட்சியின் 14-வது பதிப்பு நமிது தகவல் நெழில்நுடம் மற்றும் ஏறிடம் சேவவன் துறை அமைச்சர் டக்கர் புணிலேல் தியவருகள் பாக்கேற்றர்



TN to increase its electronics output to \$100 bn: Rajaa



சார்ஸ் கிந்தியாலக்புராவிக்ஸ் சப்ளை செயின் 14-வது புதியு மதியு கூட்டலை ஊக்குவித்தல் நூலக்கில்

#### சோர்ஸ் இந்தியா - எலக்டரானிக்ஸ் சப்ளை செயின் 2025 கண்காட்சியின் 14-வது பதீப்பு அமைச்சர் பழனிவேல் தியாகராஜன் பங்கேற்பு



(A) Day 2 of Source India 2025 14th Edition

#### ఎలక్ట్రానిక్స్ రంగానికి **ತ್**ದ್ಶಾಲು

–మంత్రి టీఆర్బీ రాజా



ఎక్స్ప్రపోకు హాజరైన ప్రతినిధులు

సాక్షి. చెన్నై: ఎలక్షానిక్స్ రంగాన్ని బలోపీతం

#### TN targets \$100bn ಿ ತಿಲಿಪಿಂದು. in electronics output: Raaja

Chennai: State industries minister TR B Raqia said Tamili Nadu govt aims to increase electronics output to signo billion from \$12 billion at present. Speaking at the Electronics Industries Association of India NA) event on Tuesday, he is state's lead in electronic state's lead in electronian anufacturing sector has

⊮్తం పూర్తి ందని పరిశ్ర ంటే వేగంగా పరిశ్రమకు

#### DTBUSINESS

THE 14th edition of Source India Electronics Supply Chain 2025 kicked off on Tuesday at the Chennai Trade Centre, bringing together over 150 exhibitors, industry leaders, and about 4,000 delegates and visitors. Organised by the Electronics In-dustries Association of India (ELCI-

#### Aim is to take TN from \$12 bn to \$100 bn in electronics biz: TRB Rajaa

NA), this year's event focuses on strengthening the supply chain and increasing value addition. The event also features participation from international companies based in Taiternational companies and Japan Industries Minister TRB Rajaa highlighted Tamil Nadu's advancements in electronics manufacturing, stating, "Our state has achieved Zero

Becunics indicately. The three beavity relies on imports for 6-65 per beavity relies on imports for 6-65 per beavity relies on imports for 6-65 per beavity relies of the beavity by 2030, India needs to build a robust domestic component mannfacturing ecosystem, focusing on semiconductors, PCBs, seriors, and other critical components. Organised by the Electronics Indiatry leaders, and 5,000-4,000 delegates and Components of the Components of



#### SNAPSHOT

Defect Manufacturing at an unprecedented zero-parts-per-billion level in many areas. We are now working to make this the standard, improving from the current zero-defects-per-million benchmark."

He also noted that women's workforce participation has reached 70-80% in some of the state's electronics factories

Exports surged to approximately \$29 billi FY 2023-24, contributin the creation of nearly 2 million jobs within industry

Electronics manufac sector could rise to an aspirational value of \$500 billion by FY 2034 comprising \$350 billio finished goods and \$150 billion in compor manufacturing

m This is possible if e expand to \$240 billion, with domestic value addif surpassing 35%

#### ies output to \$100 billion, a signifi-cant jump from the current \$12 bil-lion. India's electronics industry has been on a steep growth trajectory with production soaring from \$37 bil-lion in 2015-16 to over \$115 billion in 2023-34. Meanwhile, exports have club and the significant of the significant of the production of the significant of the significant of the meanty 2 million lobs in the tabelets. Dixon MD seeks smoother nod for Chinese tie-ups

Chennai: Electronics goods player Dixon Technologies, which has entered into JV deals with players such as V-v, has urged the govt to smoothen approvals for Chinese partnerships to rampup component manufacturing in the country.

"Today China's domestic economy is also going through challenges. They are keen for mackets and partnerships and here we are talking about the majority stake staying with India. When you partner with them, you can learn and then improve the technology. Our border countries are at a stage where we can leverage their economic wose." Dixon Technologies MD Atul Lall said at an event here.

Lall said China, which is currently leading in the electronics industry, has learned from other countries in the past and there is no necessity to "reinvent the wheel". He added that collaborations, investments, technology and talent are crucial for buildingdomestic supply chains.

Since the Covid outbreak, govt has put all investments from China under scrutiny and is not allowing companies

that have set up shop in India to ramp up Investments, prompting several of them to enter into JVs with Indian players.

Dixon has been a major beneficiary, entering into a 51:49 JV with Vivo to make smartphones and other devices. Besides, last June, iterated into a deal with China's HKC to make display modules and for assembly devices. It has also acquired a 50.1% stake in Ismartu India, a subsidiary of China-based Transsion Technology, which makes smartphones for brands such as Tecno, Infinix and Itel. Several companies are lobbying with the govt to ease restrictions on Technology, which makes smartphones for brands such as Tecno, Infinix and Itel. Several companies are lobbying with the govt to ease restrictions on Technology which makes smartphones for brands such as Tecno, Infinix and Itel. Several companies are lobbying with the govt to ease restrictions on Technology which makes smartphones its June 11 miles and June 12 miles a



#### ctronics industry ajor player in T.N.'s istrial ecosystem'

He said the State had

He said the State had one of the largest manufacturing workforce, contributing more than 13% of the manufacturing gross value added (GVA).

With Chief Minister M.K. Stalin's target of achieving a \$1 trillion economy, the State, which contributes 20% of the electronics manufacturing output in the country, plans to grow faster than the national average in the coming years, he said.

Sasikumar Gendham, president, ELCINA, also spoke during the event.





#### • సత్మారం

సోర్స్ ఇండియా14వ ఎదిషన్ ఎక్స్ పోలో ಬುಧವಾರಂ ರಾಷ್ಟ್ರ ಐಟಿ ಮಂತ್ರಿ ಏಕಣಿ ವೆಲ್ త్యాగరాజన్ పాల్తొని ప్రత్యేక ప్రసంగం చేశారు. అత్యాధునిక సాంకేతికత, ప్రభుత్వ సహకారం, వంటి అంశాల గులించి విశబీకలించారు. ఈ సందర్భంగా మంత్రిని నిర్వాహకులు సత్కరించారు.

- ಸಾಕ್ಷಿ. ವನ್ನ



# बढाकर करेगा 100 अरब डॉलर



चेन्मई सोसं इंडिया इलेक्ट्रॉनिक्स स्प्लाई चेन 2025 का 14वां संस्करण चेन्चई ट्रेड स्टेटर में शुरू हुआ जिसमें 150 से अधिक प्रदर्शक, उद्योग जगत के नेता और लगभग 4,000 प्रतिनिधि और आगंतुक त्वामन्त हुए। इरनक्ट्रानस्म इतस्ट्राज एसंसिस्त्रम और इंडिया (ईएलसीआईएनए) की और से आयंजित वर्ष का कार्यक्रम आयुर्ति कृंद्रस्ता को मजबूत करने और मुल्य संकर्षन बढ़ाने पर केंद्रित हैं। इस कार्यक्रम में ताइवान, सिगापुर, कम और जापान में स्थित अंतरराष्ट्रीय कंपनियों की भागीदारी



சோர்ஸ் இந்தியா - எலக்டிரானிக்ஸ் சப்ளை

செயின்" 2025 கண்காட்சியின் 14-வது பதிப்பு

அமைச்சர் பழனிவேல் தியாகராஜன் பங்கேற்பு

செயின்" 2025 கண்காட்சியின் 14-வது பதிப்பு

Day 2 of Source India 2025 14th Edition

"சோர்ஸ் இந்தியா எலக்ட்ரானிக்ஸ் சப்ளை



#### சென்னையில் சோர்ஸ் இந்தியா எலக்டிரானிக்ஸ் சப்ளை செயின் 2025 கண்காட்சியின் 14வது பதிப்பு



சென்னை, பிப், 20 இந்தியாவில் வேகமாக வளர்ந்து வரும் எலக்ட்ரானிக்ஸ் துறைக்கு ஒரு முக்கிய தருணத்தை குறிக்கும் வகையில், சோர்ஸ்

இந்தியா எலக்ட்ராளில் சப்ளை செயின் 2025 கண்காட்சியின் 14வது பதிப்பு இன்று சென்னை வர்க்கக மையக்கில் கொடங்கியகு, எலக்டாரனிக்ஸ் சபளை செயின 2025 கணகாட்சியின் 14வது பதிப்பு இன்று சென்னை வர்த்தக மையத்தில் தொடங்கியது. எலக்டரானிக்ஸ் இண்டஸ்ட்ரீஸ் அசோசியேஷன் ஆஃப் இந்தியா (ELCINA), ஏற்பாடு செய்த இந்த மதிப்புமிக்க நிகழ்வு, இந்தியாவின் எலக்டரானிக்ஸ் சய்ளை செயினை முன்னேற்றுவதற்கும், இந்த துறையில் நிலையான வளர்ச்சியை ஏற்படுத்துவதற்கும் 190க்கும் மேற்பட்ட கண்காட்சியாளர்கள், வீதொழில் தலைவர்கள் மற்றும் 3000 - 4000 பிரதிநிதிகள் மற்றும் பார்வையாளர்களை ஒன்றிணைக்கிறது.

லைகடரானிகஸ்சின்படமடிகைன - உறபதத்((ESDM) நற்றுசசூழல் அமைப்பு முழுவதும் வணிக்கங்களை இணைக்கும் ஒரு வலுவான தளமாக சோர்ஸ் இந்தியா வளர்ந்துள்ளது. இந்த ஆண்டின் நிகழ்வானது "லல்க்டரானிக்ஸ் சப்ளை செயினை மேம்படுத்துதல். மீள் தன்றை மே கொண்ட எலக்டரானிக்ஸ் சப்ளை செயினை மேம்படுத்துதல். மீள் தன்றை கண்டின் துறைக்கான மதிப்பு கூட்டலை ஊக்கு வித்தல்" என்பதில் கவனம் செலுத்துகிறது. இதில் தைவான், சிங்கப்பூர், ரஷ்யா மற்றும் ஜப்பான் ஆகிய நாடுகளை சேர்ந்த வெளிநாட்டு நிறுவனங்கள் பங்கேற்கின்றன.

#### उद्योग मंत्री टीआरबी राजा ने कहा



#### महिलाओं की कार्यबल भागीदारी 80 प्रतिशत

को कार्यवस भागीराती 70-80 प्रतिशत तक पहुंच मई हैं। राज्य का तक्य इलेक्ट्रॉनिक्स उत्पादन को 100 बिलियन तक बढ़ाना है जो कि वर्तमान 12 बिलियन से महत्वपूर्ण उछात है। भारत का इलेक्ट्रॉनिक्स उखोग तेजी से विकास कर रहा है,

DEFENCE SPIN
Atul Lall, Managing Director
and Vice-Chairman of Dixon
Technologies India Ltd, said
component manufacture
needs to be looked at on a
case-to-case basis. For example, a module is different

news · bl · 11

e to announce scheme for bnic parts manufacturing soon

#### 14TH EDITION OF "SOURCE INDIA - ELECTRONICS SUPPLY CHAIN" 2025: ENHANCING THE ELEC-TRONICS SUPPLY CHAIN AND CATALYZING VALUE ADDITION.



Chennai: The 14th edition of Source India Electronics Supply Chain 2025 commenced today at the Chennai Trade Centre, signaling a pivotal moment for India's rapidly growing electronics industry. Organized by the Electronics Industries Association of India (ELCINA), this presti gious event brings together over 150 exhibitors, industry leaders, and 3000-4000 delegates and visitors to advance India's Electronics Supply Chain and drive sustained growth in the sector.

With consistent and strong support since 2009 from the Ministry of Industries, Tamil Nadu, Source India has grown into a robust platform that connects businesses across the Electronics System Design & Manufacturing (ESDM) ecosystem. The event's focus this year is on "Enhancing the Electronics Supply Chain: Catalyzing Value Addition for a Resilient Electronics Sector", with participation by overseas companies from Taiwan, Singapore, Russia and Japan.
The Chief Guest, Dr. TRB Rajaa, Hon'ble Industry Minister of Tam-

il Nadu, shared his vision for the state and the broader electronics sector. He said, "Our pride in Tamil Nadu's electronics manufacturing sector lies not only in the speed at which it is scaling up, but also in how we are consistently maintaining high-quality output. We are now capable of Zero Defect Manufacturing at a zero-parts-per-billion scale in many segments, and we are working to make that the standard, moving from the current standard of zero-defects-per-million.

#### மின்னணு பொருள் ஏற்றுமதி நாடாக இந்தியா மாற வேண்டும்

| ு வருந்த சுடுத்தரங்கள் வன்யுறுத்தன   |  |   |  |  |
|--|--|---|--|--|
| பான்றை   | seles 12 general Geofficial parties and several Topics of Geofficial and a set of the properties of the contribution of the co | அற்ற நா. வர்றுமை படியில் நா. வரும் படியில் நிரும் படியில |  |  |
| கண்காட்டுயில் 150-க்கும் மேற்<br>ட்ட அரங்குகள் இடம்பெற்றிருந்<br>நாட்டுள்ளனு பொருட்களுக்காளவிறி<br>பொருக்கிலி சோடர் நார் கார்க்க | Bit Gerons blikonggelik georgies<br>gredungenst Gerging eschu<br>wrong, Brekrywst refer Gergin   | ogst Barris Arristytaine, Qu<br>otheritytollar flyningskir Bi<br>of Study overt a chall Arry  |  |  |

# செயர்ஸ் இந்தியா எலக்ட்ரானிக்ஸ் சப்ளை செயின்" 2025 கண்காட்சியின் 14-வது பதிப்பு உய்வூக கைவல் கொலில்நட்டம் மற்றும் ஏறிட்டல் சேவைகள் துறை அமைச்சர்

#### எலக்டிராளிக்ஸ் சப்ளை செயின் கண்காட்சி

சோர்ஸ் இந்தியா– எலக்ட்ரா னிக்ஸ் சப்ளை செயின் 2025 கண்காட்சியின் 14–வது பதிப்பு சென்னை வர்த்தக பதப்பு சென்னை வாத்தக மையத்தில் தொடங்கியது. எலக்ட்ரானிக்ஸ் இண்டஸ்ட்ரீஸ் அசோசியேஷன் ஆஃப் இந்தியா (ELCINA) ஏற்பாடு செய்த இந்த நிகழ்வு 150–க்கும் மேற்பட்ட கண்காட்சியாளர்கள், கொமில் தலைவர்கள் மற்றும் 3000–4000 பிரதிநிதிகள் மற் றும் பார்வையாளர்களை ஒன்றி ணைக்கிறது. இந்த நிகழ்ச்சி யில் தலைமை விருந்தினராக அமைச்சர் டி.ஆர்.பி. ராஜா பங்கேற்றார். ELCINA தலைவர் ாக்டர் சசிகுமார் கெந்தம், தக்சன் டெக்னாலஜிஸ் நிர்வாக

இயக்குநர் அதுல் லால் கலந்து சோர்ஸ் இந்தியா எலக் (ராவிக்ஸ் சம்வை யக்கை செயில் 2025 கண்காட்சிறின் 14-வது யகியு செயில் 2025 கண்காட்சிறின் 14-வது யகியு

A COLO 3 933001011-112101 114-200331 1130114 Newtones (31. 20. am.158.ummésée ( 2.691)ée வில் வெலாள் வன தலைவிறன் மற்றும் 3000-ந்த வடுக்கிய நடி பார்வையாளர்களை ஒன்றி குறிக்கும் வடை கணக்கிறும் நார்வ் இந்தியா - இந்த ஆண்டின் நிலழ் என்றும் 3000-2001 11301

எ வந்தக வைபத் வக்டராகிக்கு அறைக் நாடக்கியது. எலக் கான பறிப்பு கட்டகள் மி. இன்பட்டூட்டி ஊர்க்கு கான பறிப்பு கட்டகள் கியவுன் அப்பு இர் எஸ். சேரத்திறை இறிக் கியவுன் அப்பு இர் எஸ். சேரத்திறை இறிக் கிற்போகின் வடைக்கு மறிப்புகிக் இந்தியாகின் எலக் நாடுகளை சேரத்த பெனி நாட்டு இறுவனங்கள் பரிப் நாட்டு இறுவனங்கள் பரிப் குடிறித்தும் இறிக் கிறிப்பட்டு கிறும் கிறிக்கு கால்க்கின் முகில் கேறிக்கும் கிறிக்கு கால்க்கின் முகில்

"சோர்ஸ் இந்தியாஎலக்டிரானிக்ஸ் சப்ளை செயின் 14-வது பதிப்பு மதிப்பு கூட்டலை ஊக்குவித்தல்

भारत को एक इलेक्ट्रॉनिक निर्यातक देश बनाने की आवश्यकताः मंत्री डॉ. पलनीवेल

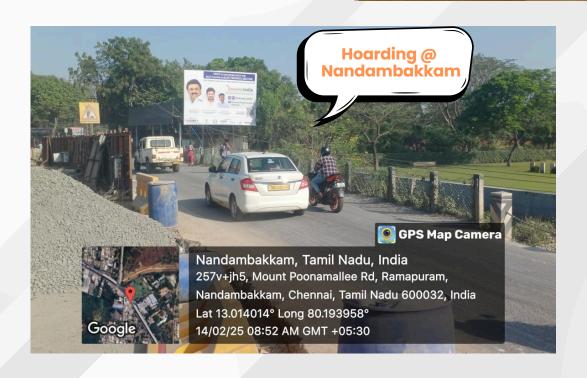
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#### **NOTES**













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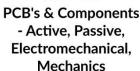
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